Multi-Asset Class Portfolio Range

Fund Fact Sheet



CRF Balanced

Launch date Fund size
June 2008 R 487.3 million

Fund description

Combined - Multi asset class - Discretionary

Portfolio description

A fully discretionary portfolio that represents Investment Solutions underlying managers' best investment view for a global balanced portfolios. Investment managers are selected for their skills in managing diversified portfolios. They allocate capital to asset classes and select the most attractive securities within each asset class. Investment Solutions blends the investment strategies of these managers with the aim to achieve superior returns at below average risk at the overall portfolio level.

Risk Profile

very low medium very high

Capital

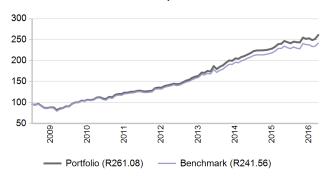
Probability of a capital loss or negative return in any 12-month period

Inflation
Long-term expected return ahead of inflation

Range

Expected range of returns around the benchmark in any 12-month period

Value of R100 invested since inception



Manager weightings

Manager	Weight
Coronation	25.2%
Prudential	24.8%
Allan Gray	24.7%
Foord	14.8%
Investec	9.7%
Banker	0.8%
Transition	0.0%
ABIL Transition	0.0%
Total	100.0%

Risk stats over 3 Years

	Portfolio	Benchmark
Annualised standard deviation	7.0%	6.8%
Sharpe ratio	1.3	1.1
Maximum drawdown	4.4%	3.8%
Positive months	72.2%	66.7%

March 2016

Benchmark allocation

Combined asset class	Benchmark	Allocation
Balanced	AF Investable Global LMW Median	100.0%
Total		100.0%

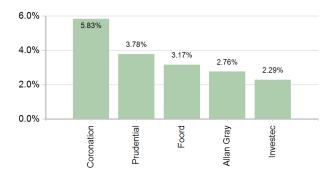
Market summary

	1 Month	3 Months	1 Year	3 Years
FTSE/JSE All Share	6.44%	3.87%	3.17%	12.78%
FTSE/JSE SWIX	8.32%	5.88%	2.65%	14.58%
FTSE/JSE SA Property	9.48%	10.10%	4.57%	14.35%
BEASSA All Bond Index	2.63%	6.55%	-0.61%	3.97%
STeFI Composite index	0.58%	1.68%	6.61%	5.99%
MSCI AC World	-0.61%	-4.73%	16.12%	23.38%
Citi WGBI	-5.01%	1.78%	28.58%	17.47%

Portfolio returns

	Portfolio	Benchmark
1 Month	3.76%	3.11%
3 Months	3.17%	1.71%
YTD	3.17%	1.71%
1 Year	8.75%	5.49%
3 Years	14.23%	12.60%
5 Years	15.76%	14.42%
Since Inception	13.03%	11.92%

Underlying returns (1 month to March 2016)



Top 10 equity holdings Effective asset allocation exposure % Holding Local 74.7% BRITISH AMERICAN TOBACCO PLC 3.8% **Equity Excluding Property** 42 4% NASPERS LTD 3.7% Financials 10.5% SASOL LTD 3.0% Consumer Goods 10.1% STANDARD BANK GROUP LTD 2.8% **Basic Materials** 9.1% OLD MUTUAL PLC 2.1% Consumer Services 6.2% STEINHOFF INTL HLDGS N.V. / ORD 2.0% Industrials 3.0% SABMILLER PLC 1.6% Healthcare 1.8% FIRSTRAND LTD 1.0% Telecommunications 1.2% CAPITAL & COUNTIES PROPERTIES PLC 1.0% Technology 0.3% MTN GROUP LTD 0.9% Other Securities 0.2% % of total portfolio 21.8% Oil & Gas 0.0% **Property** 5.6% Top 10 fixed interest issuers **Bonds** 9.9% < 12 Months 0.4% Issuer % 0.7% 1 - 3 Years SOUTH AFRICA (REPUBLIC OF) 5.0% 3 - 7 Years 1.7% FIRSTRAND BANK LIMITED 0.9% 7 - 12 Years 3.2% STANDARD BANK GROUP LTD 0.6% 12+ Years 3.8% BARCLAYS AFRICA GROUP LIMITED 0.6% Cash 14.0% ESKOM HOLDINGS SOC LTD 0.6% ISHARES PLC Commodities 2.7% 0.5% CHICAGO BOARD OF TRADE 0.5% **Alternatives** 0.2%

24.2%

18.9%

0.3%

1.4%

3.3%

0.0%

0.3%

1.1%

1.1%

0.0%

NEDBANK GROUP LTD

% of total portfolio

INVESTEC BANK LIMITED

SPARINVEST SICAV EUROPEAN VALUE

0.4%

0.3%

0.2%

9.7%

Fees

Global

Property

Commodities

Alternatives

Bonds

Cash

Africa

Bonds

Equity Excluding Property

Equity Excluding Property

Performance-Based Fees (1 year)	0.36%
Global Manager Cost	0.19%

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Notes

- Market data is sourced from Datastream. The FTSE/JSE Africa Index Series is calculated by FTSE International Limited ("FTSE") in conjunction with the JSE Securities Exchange South Africa ("JSE") in accordance with standard criteria. The FTSE/JSE Africa Index Series is the proprietary information of FTSE and the JSE. All copyright subsisting in the FTSE/JSE Africa Index Series index values and constituent lists vests in FTSE and the JSE jointly. All their rights are reserved.
- 2. All returns are before deduction of Investment Solutions' policy fees and performance fees, but net of other expenses. Returns for periods exceeding one year are annualized and all returns are quoted in Rands. Past investment returns are not indicative of future returns.
- 3. Performance fees are paid directly to the manager for performance in excess of a pre-defined hurdle. Policy fees are payable directly to Investment Solutions. The institutional fee is based on a sliding fee scale and is dependent on the size of assets invested in the portfolio. Clients are referred to our website for more information.
- Global manager cost is the actual cost paid directly to the asset manager to manage the offshore assets. It represents an annualized number and is separate
 from the Investment Solutions policy fee.
- 5. All holdings information is based on latest available data.
- 6. There may be differences in totals due to rounding.