Fund size

R 491.7 million

Fund Fact Sheet

CRF Balanced

Launch date June 2008

Fund description

Combined - Multi asset class - Discretionary

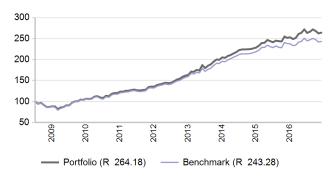
Portfolio description

A fully discretionary portfolio that represents Investment Solutions underlying managers' best investment view for a global balanced portfolio. Investment managers are selected for their skills in managing diversified portfolios. They allocate capital to asset classes and select the most attractive securities within each asset class. Investment Solutions blends the investment strategies of these managers with the aim to achieve superior returns at below average risk at the overall portfolio level.

Risk Profile

	very low	medium	very high
Capital Probability	of a capital	loss or nega	tive return in any 12-month period
Inflation Long-term	expected re	turn ahead c	of inflation
Range Expected	range of retu	rns around t	he benchmark in any 12-month period

Value of R 100 invested since inception



Manager weightings

Manager	Weight
Coronation	26.4%
Prudential	26.4%
Allan Gray	22.2%
Foord	14.9%
Investec	10.0%
Banker	0.1%
Transition	0.0%
ABIL Transition	0.0%
Total	100.0%

Risk stats over 3 Years

	Portfolio	Benchmark
Annualised standard deviation	5.9%	5.8%
Sharpe ratio	0.7	0.5
Maximum drawdown	4.7%	3.5%
Positive months	72.2%	66.7%



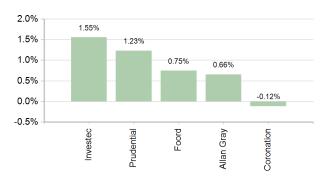
November 2016

Benchmark allocation

Combined asset class	Benchmark			Allocation	
Balanced	AF Investab Median	AF Investable Global LMW Median			
Total				100.0%	
Market summary					
	1 Month	3 Months	1 Year	3 Years	
FTSE/JSE All Share	-0.55%	-3.94%	-0.10%	6.86%	
FTSE/JSE SWIX	-2.35%	-5.93%	-0.86%	8.12%	
FTSE/JSE SA Property	-3.34%	-1.80%	-0.76%	13.45%	
All Bond Index	-1.83%	1.75%	6.08%	6.74%	
STeFI Composite index	0.61%	1.85%	7.31%	6.52%	
MSCI AC World	4.39%	-5.01%	1.06%	14.60%	
Citi WGBI	-1.20%	-11.65%	0.62%	10.25%	
Portfolio returns					
		Portfo	olio B	enchmark	
1 Month		0.7	0%	0.57%	
3 Months		-2.8		-2.87%	
VTD		1 1	∩%	2 / 30/	

YTD	4.40%	2.43%
1 Year	4.95%	2.17%
3 Years	9.82%	8.42%
5 Years	14.27%	12.93%
Since Inception	12.11%	11.03%

Underlying returns (1 month to November 2016)



Effective asset allocation exposure

Local	72.1%
Equity Excluding Property	41.1%
Financials	10.1%
Basic Materials	9.6%
Consumer Goods	8.6%
Consumer Services	6.2%
Industrials Healthcare	2.4% 1.5%
Telecommunications	1.5%
Other Securities	1.4%
Technology	0.3%
Oil & Gas	0.3%
Property	6.5%
Bonds	12.5%
< 12 Months	1.0%
1 - 3 Years	1.5%
3 - 7 Years	2.8%
7 - 12 Years	2.7%
12+ Years	4.6%
Cash	9.4%
Commodities	2.4%
Alternatives	0.2%
Global	26.7%
Equity Excluding Property	19.8%
Property	0.6%
Bonds	0.3%
Cash	5.7%
Commodities	0.1%
Alternatives	0.3%
Africa	1.2%
Equity Excluding Property	1.0%
Bonds	0.3%

Top 10 equity holdings

Holding	%
BRITISH AMERICAN TOBACCO / ORD	3.8%
NASPERS / ORD	3.7%
STANDARD BANK GR LTD / ORD	2.7%
SASOL LTD. / ORD	2.6%
OLD MUTUAL PLC / ORD	1.5%
STEINHOFF INTL HLDGS N.V. / ORD	1.5%
BHP BILLITON PLC / ORD	1.3%
MTN GROUP LTD / ORD	1.3%
COMPAGNIE FINANCIERE RICHEMONT	1.2%
ANGLO AMERICAN PLC / ORD	1.1%
% of total portfolio	20.7%

Top 10 fixed interest issuers

Issuer	%
SOUTH AFRICA (REPUBLIC OF)	5.3%
FIRSTRAND BANK LIMITED	1.1%
BARCLAYS AFRICA GROUP LIMITED	0.9%
NEDBANK GROUP LTD	0.9%
STANDARD BANK GROUP LTD	0.8%
CORONATION LIFE ASSURANCE CO	0.5%
ESKOM HOLDINGS SOC LTD	0.5%
INVESTEC BANK LIMITED	0.4%
ALLAN GRAY INTERNATIONAL PROPRIETARY LIMITED	0.3%
AIRPORTS COMPANY SOUTH AFRICA LIMITED	0.2%
% of total portfolio	10.8%

Fees

Performance-Based Fees (1 year)	0.34%
Global Manager Cost	0.16%

FAIS notice and disclaimer

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Notes

- Market data is sourced from Datastream. The FTSE/JSE Africa Index Series is calculated by FTSE International Limited ("FTSE") in conjunction with the JSE Securities Exchange South Africa ("JSE") in accordance with standard criteria. The FTSE/JSE Africa Index Series is the proprietary information of FTSE and the JSE. All copyright subsisting in the FTSE/JSE Africa Index Series index values and constituent lists vests in FTSE and the JSE jointly. All their rights are reserved.
- 2. All returns are before deduction of Investment Solutions' policy fees and performance fees, but net of other expenses. Returns for periods exceeding one year are annualized and all returns are quoted in Rands. Past investment returns are not indicative of future returns.
- Performance fees are paid directly to the manager for performance in excess of a pre-defined hurdle. Policy fees are payable directly to Investment Solutions. The institutional fee is based on a sliding fee scale and is dependent on the size of assets invested in the portfolio. Clients are referred to our website for more information.
- 4. Global manager cost is the actual cost paid directly to the asset manager to manage the offshore assets. It represents an annualized number and is separate from the Investment Solutions policy fee.
- 5. All holdings information is based on latest available data.
- 6. There may be differences in totals due to rounding.