## **Real Return Focus**

### March 2015

# Investment Solutions

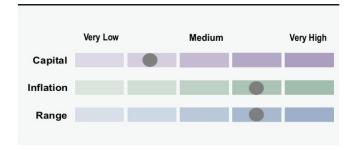
#### **Investment Portfolio Profile**

This portfolio is managed within what Investment Solutions regards to be moderate investment parameters. The portfolio aims to provide a gross investment return of 5% a year above inflation-- measured over any three-year rolling period. The secondary objective is to protect capital over any rolling 12 month period. Diversification is achieved by investing in equities, bonds, cash and alternative investments. Over the longer term, returns should be less volatile, but lower than for a typical balanced portfolio because of the investment strategies of the managers, which may include investment in derivative instruments.

#### **Benchmark**

Headline CPI + 5% p.a. over any 3 year rolling period

#### **Risk Profile**



Capital: Probability of a capital loss or negative return in any 12-month period.

Inflation: Long term expected return ahead of inflation.

Range: Expected range of returns around the benchmark in any 12-month period.

#### **Performance-Based Fees**

Performance-Based Fees (1 year)

0.55%

#### **Notes**

- 1. All returns quoted are before deduction of Investment Solutions' policy fees and performance fees payable to investment managers but after deduction of any other expenses. Returns for periods exceeding one year are annualised. All returns are in Rands.
- 2. All holdings information is based on latest available data.
- 3. There may be differences in totals due to rounding.
- 4. CPI changed to one month lag returns, with effect from 01 June 2011.

#### **FAIS Notice and Disclaimer**

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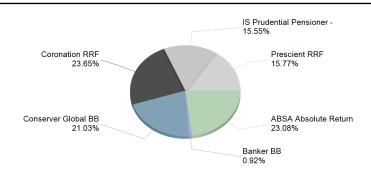
#### **Market Performance**

	1 Month	1 Year	3 Years	5 Years	10 Years
FTSE/JSE All Share	-1.33%	12.53%	19.42%	16.09%	17.99%
FTSE/JSE SWIX	0.20%	17.73%	21.38%	18.16%	18.97%
FTSE/JSE SA Listed Property	2.64%	41.42%	25.21%	22.20%	22.40%
BEASSA All Bond	-0.53%	12.44%	8.96%	9.67%	8.89%
Stefi Composite	0.53%	6.13%	5.59%	5.80%	7.35%
MSCI World	2.28%	22.83%	31.56%	22.27%	14.32%
Citigroup WGBI	2.69%	8.89%	14.69%	12.11%	10.16%
Investment Returns					
	1 Month	1 Year	3 Years	5 Years	10 Years
Real Return Focus	0.42%	12.61%	13.44%	11.33%	12.88%

1.01%

#### **Underlying Manager Weights**

Benchmark



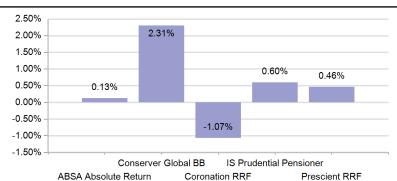
8.92%

10.22%

10.12%

11.49%

### Underlying Manager Returns (1 month to March 2015)



#### **Asset Allocation**

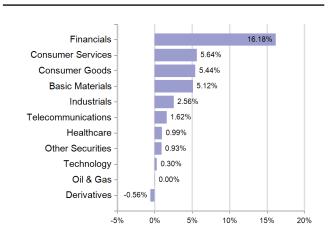
Asset Class	Local	Global	Combined
Equity Excluding Property	29.71%	8.51%	38.22%
Property	8.58%	0.17%	8.74%
Bonds	18.41%	5.20%	23.61%
Cash	22.04%	4.69%	26.73%
Commodities	0.45%	2.24%	2.69%
Alternatives	0.00%	0.00%	0.00%
Total	79.18%	20.81%	100.00%

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## **March 2015**

## Investment Solutions

### Industry Sector Breakdown (% of total portfolio)



Top 10 Equity Holdings (% of total portfolio)	
NASPERS LTD	2.22%
MTN GROUP LTD	1.31%
STANDARD BANK GROUP LTD	1.29%
BRITISH AMERICAN TOBACCO PLC	1.19%
SABMILLER PLC	1.17%
ANGLO AMERICAN PLC	1.04%
COMPAGNIE FINANCIERE RICHEMONT	0.96%
OLD MUTUAL PLC	0.92%
BHP BILLITON PLC	0.89%
SASOL LTD	0.86%
Total	11.85%