# Real Return Focus

## August 2014

Investment Solutions

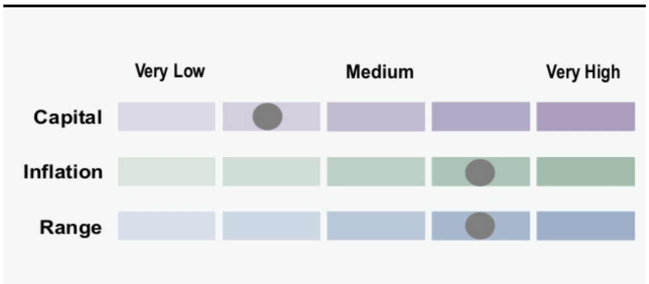
### Investment Portfolio Profile

This portfolio is managed within what Investment Solutions regards to be moderate investment parameters. The portfolio aims to provide a gross investment return of 5% a year above inflation-- measured over any three-year rolling period. The secondary objective is to protect capital over any rolling 12 month period. Diversification is achieved by investing in equities, bonds, cash and alternative investments. Over the longer term, returns should be less volatile, but lower than for a typical balanced portfolio because of the investment strategies of the managers, which may include investment in derivative instruments.

### Benchmark

Headline CPI + 5% p.a. over any 3 year rolling period

### Risk Profile




**Capital:** Probability of a capital loss or negative return in any 12-month period.

**Inflation:** Long term expected return ahead of inflation.

**Range:** Expected range of returns around the benchmark in any 12-month period.

### Performance-Based Fees

| | |
|---|---|
| Performance-Based Fees (1 year) | 0.41% |

### Notes

1. All returns quoted are before deduction of Investment Solutions' policy fees and performance fees payable to investment managers but after deduction of any other expenses. Returns for periods exceeding one year are annualised. All returns are in Rands.
2. All holdings information is based on latest available data.
3. There may be differences in totals due to rounding.
4. CPI changed to one month lag returns, with effect from 01 June 2011.

### FAIS Notice and Disclaimer



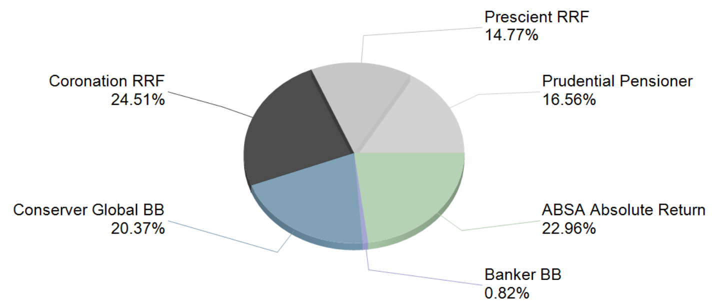
### Market Performance

| | 1 Month | 1 Year | 3 Years | 5 Years | 10 Years |
|---|---|---|---|---|---|
| FTSE/JSE All Share | -0.46% | 24.51% | 21.75% | 18.69% | 19.74% |
| FTSE/JSE SWIX | 0.61% | 27.64% | 22.97% | 19.62% | 20.68% |
| FTSE/JSE SA Listed Property | 2.96% | 20.24% | 18.61% | 19.76% | 22.88% |
| BEASSA All Bond | 2.84% | 11.72% | 8.30% | 9.67% | 9.20% |
| Stefi Composite | 0.50% | 5.56% | 5.47% | 5.94% | 7.43% |
| MSCI World ZAR | 1.43% | 26.24% | 33.56% | 20.23% | 13.40% |
| Citigroup WGBI | -0.35% | 9.28% | 14.94% | 9.33% | 9.59% |

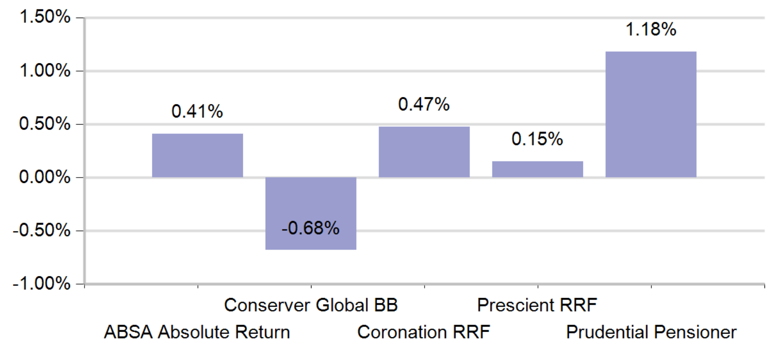
### Investment Returns

| | 1 Month | 1 Year | 3 Years | 5 Years | 10 Years |
|---|---|---|---|---|---|
| Real Return Focus | 0.29% | 14.57% | 13.50% | 11.54% | 13.28% |
| Benchmark | 1.19% | 11.35% | 10.87% | 10.56% | 11.70% |

### Underlying Manager Weights




### Underlying Manager Returns (1 month to August 2014)




### Asset Allocation

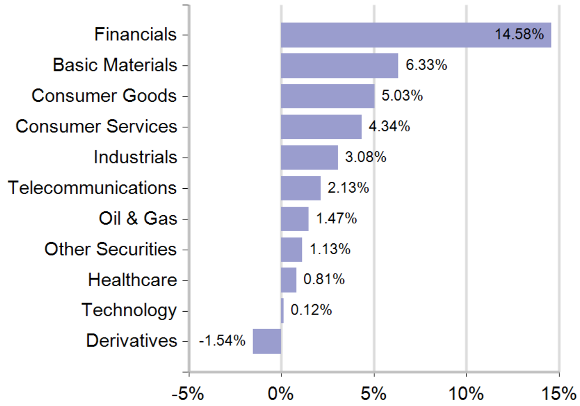
| Asset Class | Local | Global | Combined |
|---|---|---|---|
| Equity Excluding Property | 30.31% | 8.22% | 38.53% |
| Property | 7.26% | 0.16% | 7.42% |
| Bonds | 19.37% | 5.95% | 25.32% |
| Cash | 22.37% | 3.52% | 25.89% |
| Commodities | 0.51% | 2.32% | 2.83% |
| Alternatives | 0.00% | 0.00% | 0.00% |
| **Total** | **79.82%** | **20.18%** | **100.00%** |

# Real Return Focus

## August 2014

Investment Solutions

### Industry Sector Breakdown (% of total portfolio)




### Top 10 Equity Holdings (% of total portfolio)

| | |
|---|---|
| MTN GROUP LTD | 1.86% |
| NASPERS LTD | 1.76% |
| ANGLO AMERICAN PLC | 1.73% |
| BHP BILLITON PLC | 1.47% |
| SASOL LTD | 1.47% |
| BRITISH AMERICAN TOBACCO PLC | 1.33% |
| SABMILLER PLC | 1.14% |
| STANDARD BANK GROUP LTD | 1.12% |
| COMPAGNIE FINANCIERE RICHEMONT | 0.89% |
| OLD MUTUAL PLC | 0.87% |
| **Total** | **13.63%** |