

Investment Returns - Institutional Investor

August 2012

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	1 Month	3 Months	6 Months	YTD	1 Year	3 Years	5 Years	8 Years	10 Year
Iulti-Asset Class Portfol	-								
Intrepreneur	2.69%	5.35%	6.56%	11.04%	17.90%	13.65%	8.64%	16.47%	15.82%
Benchmark	2.84%	7.75%	10.41%	15.06%	22.50%	15.57%	9.14%	16.43%	15.06%
Entrepreneur Local	2.25%	6.24%	5.31%	11.50%	16.08%	14.44%	9.61%	17.82%	17.68%
Benchmark	2.33%	8.87%	9.21%	16.12%	20.60%	16.56%	9.94%	17.74%	16.95%
/alue-Alpha	2.56%	5.70%	8.16%	12.24%	20.76%	15.10%	9.83%	17.70%	17.12%
Benchmark	2.48%	6.06%	7.69%	12.62%	19.60%	14.36%	9.48%	17.13%	16.24%
/alue-Alpha Local	2.02%	6.53%	7.34%	13.12%	19.01%	16.17%	11.02%	19.38%	
Benchmark	2.07%	5.33%	5.08%	11.36%	15.88%	14.71%	9.94%	18.38%	
Performer	2.78%	5.89%	8.06%	12.52%	19.60%	15.02%	9.80%	17.44%	16.80%
Benchmark	2.48%	6.06%	7.69%	12.62%	19.60%	14.36%	9.48%	17.13%	16.24%
Performer Local	2.23%	6.55%	7.12%	13.08%	18.21%	16.18%	11.08%	19.14%	19.02%
Benchmark	2.07%	5.33%	5.08%	11.36%	15.88%	14.71%	9.94%	18.38%	18.23%
Spectrum	2.54%	5.73%	7.66%	12.29%	19.22%	14.25%	8.82%	16.80%	16.18%
Benchmark	2.52%	6.02%	7.81%	12.52%	19.63%	14.39%	9.10%	16.87%	16.08%
S Moderate Balanced	2.65%	5.66%	7.96%	12.34%	19.31%	14.91%	9.74%	17.40%	16.76%
Benchmark	2.65%	5.11%	7.26%	11.49%	18.84%	14.12%	9.34%	17.03%	16.17%
Defender	2.02%	4.79%	6.30%	9.76%	14.58%				
Benchmark	1.56%	3.82%	6.18%	9.36%	14.18%				
Conserver	1.85%	4.00%	6.09%	8.74%	13.46%	11.46%	9.64%	13.98%	13.55%
Benchmark	1.79%	5.30%	8.15%	10.67%	16.11%	11.72%	8.98%	12.66%	11.93%
Conserver Local	1.35%	4.52%	4.89%	8.76%	11.83%	12.05%	10.70%	15.13%	
Benchmark	1.23%	5.95%	6.80%	10.97%	14.11%	12.27%	9.46%	13.40%	
Equity Portfolio Range									
Entrepreneur Equity	2.57%	4.87%	2.67%	9.79%	15.37%	14.21%	8.23%		
Benchmark	2.71%	8.34%	7.85%	15.89%	21.30%	16.88%	8.79%		
/alue Equity	1.67%	1.46%	-2.10%	4.85%	10.04%	11.89%	6.95%		
Benchmark	2.71%	8.34%	7.85%	15.89%	21.30%	16.88%	8.79%		
New Horizon Equity	3.45%	8.32%	8.98%	17.79%	25.09%	16.46%	9.16%		
Benchmark	2.71%	8.34%	7.85%	15.89%	21.30%	16.88%	8.79%		
Pure Equity	2.84%	5.90%	5.61%	12.11%	20.42%	14.91%	7.53%	18.21%	17.27%
Benchmark	3.31%	8.11%	9.36%	15.81%	24.29%	16.16%	7.99%	18.20%	16.37%
Pure Equity Local	2.31%	5.88%	4.09%	11.54%	17.19%	15.82%	8.43%	19.76%	19.22%
Benchmark	2.71%	8.34%	7.85%	15.89%	21.30%	16.88%	8.79%	19.72%	18.30%
Property	4.18%	21.41%	26.76%	33.87%	38.69%	26.10%	17.94%	25.97%	26.10%
Benchmark	5.65%	22.65%	29.21%	36.71%	38.81%	27.00%	17.56%	26.41%	26.74%
Fixed-Income Portfolio R	Range								
Pure Fixed Interest	0.87%	5.83%	10.84%	11.42%	15.78%	12.30%	11.33%	10.54%	10.82%
Benchmark	0.67%	6.01%	10.73%	11.11%	15.12%	11.81%	10.96%	10.12%	10.38%
Pure Fixed Interest Local	0.16%	7.02%	9.09%	11.63%	13.33%	12.73%	11.50%	10.72%	11.83%
Benchmark	0.07%	7.51%	9.57%	12.05%	13.52%	12.32%	10.86%	10.07%	11.21%
nflation-linked Bond	0.69%	5.26%	7.25%	8.96%	11.99%	11.38%	12.46%	11.46%	10.99%
Benchmark	0.76%	6.03%	7.90%	9.48%	12.82%	11.09%	12.11%	9.74%	8.36%
ncome	0.70%	2.73%	4.59%	6.32%	8.25%	8.94%	9.91%		
Benchmark	0.50%	2.58%	4.71%	6.31%	8.30%	8.90%	9.51%		
Banker	0.51%	1.68%	3.38%	4.47%	6.76%	7.36%	9.15%	8.78%	9.30%
Benchmark	0.41%	1.28%	2.60%	3.50%	5.28%	5.77%	7.58%	7.47%	8.10%

	1 Month	3 Months	6 Months	YTD	1 Year	3 Years	5 Years	8 Years	10 Years
Specialist Profile Range									
High Equity	2.60%	5.76%	7.09%	11.73%	18.79%	14.25%	8.53%	16.32%	15.59%
Benchmark	2.90%	7.64%	10.28%	14.86%	22.45%	15.16%	8.98%	16.24%	14.85%
High Equity Local	2.06%	6.75%	6.03%	12.40%	17.34%	15.28%	9.62%	17.83%	
Benchmark	2.40%	8.71%	9.04%	15.85%	20.55%	16.05%	9.76%	17.59%	
62.5% Equity	2.44%	5.63%	7.33%	11.39%	18.14%	13.74%	8.93%	15.37%	14.82%
Benchmark	2.41%	6.66%	9.34%	13.16%	20.13%	14.01%	9.04%	15.02%	13.91%
62.5% Equity Local	1.83%	6.54%	6.28%	11.91%	16.39%	14.67%	9.94%	16.69%	
Benchmark	2.11%	8.24%	8.84%	14.82%	19.11%	15.14%	9.92%	16.29%	
Medium Equity	2.16%	5.74%	7.40%	11.24%	17.17%	13.25%	9.26%	14.33%	13.91%
Benchmark	2.47%	6.93%	9.97%	13.31%	20.21%	13.64%	9.36%	13.99%	13.12%
Medium Equity Local	1.61%	6.47%	6.68%	11.61%	15.69%	14.08%	10.31%	15.53%	
Benchmark	1.82%	7.76%	8.64%	13.80%	17.68%	14.22%	10.03%	14.96%	
37.5% Equity	1.78%	5.43%	7.14%	10.54%	15.75%	12.27%	9.48%	13.16%	12.76%
Benchmark	1.97%	6.50%	8.87%	12.16%	17.43%	11.89%	9.19%	12.56%	11.81%
37.5% Equity Local	1.37%	5.90%	6.55%	10.67%	14.33%	12.87%	10.36%	14.11%	
Benchmark	1.54%	6.86%	7.98%	12.21%	15.63%	12.69%	9.83%	13.35%	
Low Equity	1.49%	5.09%	6.93%	9.79%	14.27%	11.25%	9.43%	11.80%	11.51%
Benchmark	1.56%	5.82%	7.97%	10.75%	14.97%	10.45%	8.87%	11.06%	10.51%
Low Equity Local	1.15%	5.38%	6.47%	9.78%	13.01%	11.74%	10.39%	12.65%	
Benchmark	1.25%	5.97%	7.31%	10.64%	13.59%	11.15%	9.57%	11.72%	
Real Return Portfolio Rang	ge								
Real Return Focus	1.92%	3.25%	5.30%	7.16%	11.72%	9.68%	8.50%	13.00%	
Benchmark	0.72%	1.85%	5.14%	6.78%	9.91%	10.03%	12.03%	11.78%	
Real Return Focus Local	1.45%	3.61%	3.92%	6.82%	9.83%	9.91%	9.35%	14.13%	
Benchmark	0.72%	1.85%	5.14%	6.78%	9.91%	10.03%	12.03%	11.78%	
Stable Focus	1.25%	3.69%	4.54%	7.04%	9.79%	9.23%	10.31%		
Benchmark	0.64%	1.62%	4.67%	6.13%	8.91%	8.70%	10.44%		
FullVest	0.79%	2.52%	5.20%	6.41%	8.65%	7.29%	7.12%	11.85%	10.20%
Benchmark	0.32%	0.65%	2.72%	3.52%	4.91%	4.70%	6.44%	6.03%	5.42%
FullVest Local	0.98%	3.13%	6.42%	8.19%	11.76%	11.30%	8.90%	13.48%	
Benchmark	0.48%	1.14%	3.71%	4.83%	6.91%	6.70%	8.44%	8.03%	
Old Mutual Fully Vesting	0.76%	2.38%	4.96%	6.04%	8.44%	7.93%	8.08%	12.11%	5.68%
Benchmark	0.32%	0.65%	2.72%	3.52%	4.91%	4.70%	6.44%	6.03%	5.42%
Metropolitan Fully Vesting	1.04%	3.08%	5.90%	7.06%	8.39%	4.27%	4.91%	11.45%	4.94%
Benchmark	0.48%	1.14%	3.71%	4.83%	6.91%	6.70%	8.44%	8.03%	7.42%
Niche Portfolio Range									
Sakhisizwe	0.41%	4.27%	5.79%	8.90%	11.34%	11.41%	10.60%		
Benchmark	0.93%	4.85%	7.08%	10.25%	13.41%	13.85%	11.14%		
Medical Schemes RRF	0.94%	2.41%	2.19%	5.03%	7.02%	9.12%	10.51%	13.40%	
Benchmark	0.64%	1.62%	4.67%	6.13%	8.91%	8.70%	10.44%	10.03%	
Oasis Crescent Balanced High Equity FoF Portfolio	1.52%	2.39%	4.73%	7.45%	14.01%				
Benchmark	0.56%	1.38%	4.19%	5.48%	7.91%				

	1 Month	3 Months	6 Months	YTD	1 Year	3 Years	5 Years	8 Years	10 Years
Single-Manager Portfolio Range									
Allan Gray Classic Balanced	1.95%	5.01%	5.98%	8.86%	15.42%	13.08%	9.42%		
Allan Gray Classic Balanced Local	1.24%	5.70%	4.86%	9.11%	14.92%	14.36%	10.80%		
Cadiz Asset Management	1.70%	5.45%	5.87%	6.67%	19.02%	13.25%	8.07%		
Coronation	2.91%	5.66%	7.56%	12.06%	19.16%	15.37%	10.53%	18.27%	17.64%
Coronation Local	2.59%	5.91%	6.23%	11.52%	16.25%	16.02%	11.52%	19.69%	19.69%
Coronation Managed	3.01%	6.35%	7.77%	13.25%	19.67%				
Foord	3.36%	7.79%	11.47%	17.68%	25.06%	17.13%	10.58%	18.38%	17.51%
Foord Local	3.03%	9.34%	11.53%	19.87%	26.79%	19.56%	12.40%	20.44%	
Investec	2.45%	5.19%	8.13%	12.42%	20.06%	14.45%	10.30%	18.44%	17.29%
Investec Local	2.14%	5.34%	6.82%	12.84%	16.52%	14.86%	11.18%	19.88%	19.15%
Oasis	2.27%	5.31%	8.00%	12.06%	20.39%	14.66%	9.20%		
Oasis Local	1.91%	5.89%	6.38%	12.45%	17.61%	15.46%	10.14%	18.52%	
Old Mutual Investment Group	2.28%	5.49%	6.79%	12.02%	20.08%	13.52%	8.32%	16.54%	16.02%
Prudential	2.98%	6.84%	8.21%	13.87%	20.77%	15.86%	9.96%		
Prudential Local	2.46%	7.71%	7.87%	15.47%	20.26%	17.51%	11.39%	19.59%	
Re:CM Balanced	1.66%	1.36%	1.31%	3.07%	8.90%	9.60%	7.95%		
Momentum Asset Management	2.53%	5.76%	7.44%	11.94%	18.03%	12.60%	7.73%	15.91%	15.78%
Momentum Asset Mngt. Local	1.97%	6.17%	5.80%	12.10%	15.84%	13.30%	8.54%	17.22%	17.69%
STANLIB	2.26%	7.41%	9.92%	15.41%	23.28%	16.73%	7.69%	16.18%	15.33%
Global Portfolio Range									
Global Balanced	4.03%	2.84%	10.46%	9.73%	23.67%	8.36%	2.74%	7.57%	3.49%
Benchmark	4.39%	4.37%	13.76%	11.48%	26.91%	9.22%	4.32%	7.99%	3.56%
Conserver Global	3.83%	1.85%	11.20%	8.46%	19.72%	7.54%	2.95%	6.50%	2.43%
Benchmark	4.02%	2.60%	13.37%	9.00%	23.12%	7.85%	5.17%	7.44%	2.77%
Global Equity	4.54%	5.96%	10.65%	13.96%	32.15%	9.73%	2.09%	8.71%	4.90%
Benchmark	5.10%	7.39%	13.79%	15.26%	32.28%	10.97%	2.25%	8.58%	4.68%
Global Flexible	4.05%	0.17%	8.62%	5.87%	13.95%	4.80%	0.45%		
Benchmark	4.31%	2.59%	11.69%	7.88%	20.93%	5.46%	2.66%		
Global Fixed Income	3.59%	3.02%	13.49%	10.45%	19.21%	10.30%	11.04%	9.53%	4.57%
Benchmark	3.06%	-0.07%	14.70%	6.49%	19.52%	7.85%	9.73%	8.82%	4.07%
Global Banker	3.39%	0.63%	12.93%	4.79%	16.06%				
Benchmark	3.79%	-0.53%	10.18%	3.04%	13.34%				
Global Dollar Banker	2.47%	-1.66%	14.23%	4.73%	20.99%	2.78%	4.40%	5.34%	-0.07%
Benchmark	2.45%	-1.71%	13.60%	4.11%	20.36%	2.69%	3.86%	4.92%	-0.49%
Global Sterling Banker	4.16%	1.90%	13.23%	6.87%	17.47%	2.08%	0.10%	4.28%	1.00%
Benchmark	4.20%	1.86%	13.43%	7.19%	17.91%	2.38%	0.19%	4.37%	1.17%
Global Euro Banker	4.29%	0.28%	6.41%	1.42%	5.31%	-1.34%	3.46%	5.58%	2.32%
Benchmark	5.12%	0.58%	6.65%	1.76%	6.23%	-0.83%	3.53%	5.78%	2.60%
Caveo Portfolio Range									
Caveo Performance	1.36%	3.11%	8.19%	10.58%	14.34%	10.63%	7.17%		
Benchmark	1.21%	3.71%	4.45%	7.74%	10.79%	9.71%	8.37%		
Caveo Moderate	0.69%	2.32%	5.03%	7.85%	13.22%	10.27%	8.69%	11.78%	14.78%
Benchmark	0.72%	1.85%	5.14%	6.78%	9.91%	9.70%	11.44%	11.03%	10.42%
Caveo Stable	0.39%	3.10%	4.70%	7.67%	11.82%	8.44%	8.74%		
Benchmark	0.56%	1.38%	4.19%	5.48%	7.91%	7.70%	9.44%		
Caveo Long Short	1.97%	3.92%	4.79%	8.61%	14.88%				
Benchmark	1.90%	5.83%	6.02%	11.46%	15.60%				

	1 Month	3 Months	6 Months	YTD	1 Year	3 Years	5 Years	8 Years	10 Years
Closed Portfolios									
Global Performer	4.03%	2.84%	10.46%	9.73%	23.67%	8.36%	2.74%	7.57%	3.49%
Benchmark	4.39%	4.37%	13.76%	11.48%	26.91%	9.22%	4.32%	7.99%	3.56%
Pensioner Growth Local	1.51%	4.96%	5.23%	9.22%	12.61%	12.32%	10.77%	15.65%	15.64%
Benchmark	0.79%	2.09%	5.62%	7.43%	10.91%	10.70%	12.44%	12.03%	11.43%
Allan Gray	2.34%	4.74%	6.28%	9.16%	16.70%	13.67%	9.81%	18.51%	18.30%
Allan Gray Class C	1.56%	5.03%	5.54%	9.34%	15.53%	14.34%	10.61%	19.49%	19.03%
Allan Gray Local	1.43%	5.15%	5.37%	9.29%	15.23%	14.58%	10.98%	20.30%	20.72%
Orbis Global	4.76%	0.91%	4.02%	10.98%	22.26%	3.55%	6.74%	10.65%	7.71%
Benchmark	4.28%	4.38%	14.31%	11.87%	27.48%	10.07%	5.68%	9.05%	4.78%
Orbis Euro Optimal	5.64%	1.05%	6.98%	3.70%	7.36%	-1.02%	6.07%	8.87%	
Benchmark	5.12%	0.58%	6.65%	1.76%	6.23%	-0.83%	3.53%	5.78%	
Hlumani	2.24%	2.87%	0.14%	-2.86%	1.40%	8.98%	5.15%		
Benchmark	2.71%	8.34%	7.85%	15.89%	21.30%	16.88%	8.79%		
CPI + 7% p.a.	2.86%	7.16%	8.79%	13.78%	20.78%	15.38%	9.39%		
CPI + 5% p.a.	2.59%	7.83%	9.81%	14.35%	20.46%	15.09%			
CPI + 3% p.a.	1.50%	5.65%	7.60%	10.46%	14.65%	11.90%			
Indices (See Notes)									
FTSE/JSE All Share Index (ALSI)	2.74%	7.48%	5.05%	12.95%	18.00%	15.46%	7.32%	18.77%	17.21%
Equity Index	2.71%	8.34%	7.85%	15.89%	21.30%	16.88%	8.79%	19.72%	18.30%
FTSE/JSE Shareholder weighted Index (SWIX)	2.71%	8.34%	7.85%	15.89%	21.30%	16.88%	8.79%	19.90%	
BESA All Bond Index (ALBI)	0.07%	7.51%	9.57%	12.05%	13.52%	12.32%	10.86%	10.07%	11.21%
Short-term Fixed Interest Call Index (STEFI)	0.41%	1.28%	2.60%	3.50%	5.28%	5.77%	7.58%	7.47%	8.09%
SA Listed Property Index (SAPY)	5.65%	22.65%	29.21%	36.71%	38.81%	27.00%	17.56%	26.41%	
MSCI World Index	5.10%	7.39%	13.79%	15.26%	32.28%	10.97%	2.25%	8.58%	4.68%
Global Bond Index	3.06%	-0.07%	14.70%	6.49%	19.52%	7.85%	9.73%	8.82%	4.07%
Citi WGBI	3.06%	-0.07%	14.70%	6.49%	19.52%	7.28%	10.02%	8.95%	4.28%
90-day US Treasury Bill	2.45%	-1.71%	13.60%	4.11%	20.36%	2.69%	3.86%	4.92%	-0.49%
One-month UK Treasury Bill	4.20%	1.86%	13.43%	7.19%	17.91%	2.38%	0.19%	4.37%	1.17%
One-month French Treasury Bill	5.12%	0.58%	6.65%	1.76%	6.23%	-0.83%	3.53%	5.78%	2.60%
Currency Movements									
Rand/Dollar Appreciation	-2.45%	1.73%	-13.55%	-4.06%	-20.29%	-2.60%	-3.24%	-2.97%	2.20%
Rand/Euro Appreciation	-5.11%	-0.53%	-6.50%	-1.49%	-5.22%	1.60%	-1.72%	-3.49%	-0.33%
Rand/Sterling Appreciation	-4.16%	-1.74%	-13.15%	-6.84%	-17.32%	-1.88%	1.49%	-1.44%	1.90%

Notes:

- 1. Spectrum, Performer and Value-Alpha benchmarks are proxy benchmarks, as the Alexander Forbes SA Investable Large Manager Watch Median[™] survey was not available at the date of publication.
- 2. Caveo Stable and Caveo Moderate benchmarks are calculated using headline CPI. For periods shorter than one year, CPI is calculated pro rata using the latest published annual CPI figure.
- 3. The Equity Index comprises the AFFSI to 30 June 2006 and the SWIX from 1 July 2006.
- 4. The Global Bond Index comprises 60% Barclays Capital Global Bond Index (BCGAI) and 40% Citi World Government Bond Index to 31 December 2007 and the BCGAI from 1 January 2008.
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